

## Terms and Conditions

### Federal Supply Schedule

Authorized Federal Supply Schedule Price List

**Schedule Title**

FSC Group 56, Building and Building Materials / Industrial Services and Supplies

**Contract Number**

GS-07F-0283M

**Contract Period**

04/01/12 through 03/31/17

**Contractor**

Wenzlau Engineering  
2950 E Harcourt St  
Rancho Dominguez, Ca  
90221

(310) 604-3400

(310) 604-3233 fax

<http://www.wenzlau.com>

Wenzlau Engineering, Inc. was established in 1956 to provide engineering solutions for the protection and mobilization of sophisticated electronic systems. We remain focused on our initial mission to provide each customer with a single source for mobile products and services resulting in a solution that is cost effective, quick to market and inherent in quality. We provide the mechanical and electrical infrastructure to support mobile deployments. With over 45 years specializing in mobile products, we have developed the technical expertise and strategic relationships to accomplish our mission. Our extensive capabilities allow us to assist our clients throughout a program, including conceptualization, business development, engineering, project management, manufacturing, test, and after sale support.

Wenzlau Engineering's thorough offering of products and services provides a "turn-key" solution for mobilizing electronic systems. We maintain long-term relationships with the leading manufacturers of equipment for mobile and fixed site electronic installations. Depending upon our customer's requirements, Wenzlau Engineering offers the services of a distributor, marketing representative, and prime contractor. Our involvement in a project is structured to provide the best value solution.

Wenzlau Engineering's diverse project experience includes the ground stations for the Patriot Missile System, disaster recovery command centers, NASCAR hospitality suites, and chemical detection vans. While our customers provided many of the electronics, Wenzlau Engineering supplied the platforms, power, cooling, cabling, and integration support. Our in-house engineering capabilities are a direct result of our many years of experience in our unique market niche. We are able to provide options from simple commercial items to complex military systems with the expertise to tie it all together.

Wenzlau Engineering implements a value added approach to support our customers. A high level of technical support accompanies each product we sell. An extensive database is maintained that includes specifications, test documentation, analyses, white papers, and computer models. We maintain various three dimensional finite element models allowing us to analyze dynamic and static properties of mobile platforms. Solid modeling is utilized to explore layouts and simplify manufacturing. Wenzlau Engineering's proprietary thermal load analysis software is designed specifically for trailers and shelters. With our extensive collection of historical data, developmental costs are minimized and the lessons learned from past experience are utilized. Wenzlau Engineering strives to keep our clients abreast of the latest mobile platform developments and technologies. This commitment to our customer results in our enviable reputation for superior customer service and value.

**Business Size**

Small business

**Terms and Conditions**

<b>1a. SINS</b>	361 10D	Military Shelters and Container Systems and related accessories/options
	361 30	Ancillary Services related to Pre-Engineered/Prefabricated Buildings and Structures
	361 32	Installation and Site Preparation Services for Pre-Engineered/Prefabricated Buildings and Structures
	383 10	Portable Light Towers
	383 2	Portable, Standby or Prime Generator(s) - with a rated capacity exceeding 6kw
	412 52	Power Systems Engineering Support
	412 99	Introduction of New Products/Services relating to Power Distribution Equipment, Generators, and Batteries
<b>1b. Lowest Price Item</b>	See price list	
<b>1c. Labor Rates</b>	See price list	
<b>2. Maximum Order Threshold</b>	361 10D	\$ 300,000
	361 30	\$ 150,000
	361 32	\$ 350,000
	383 10	\$ 200,000
	383 2	\$ 400,000
	412 52	\$ 200,000
	412 99	\$ 200,000
<b>3. Minimum Order</b>		\$ 100.00
<b>4. Geographic Delivery</b>	Washington DC, 48 contiguous states, Alaska, Hawaii, and Puerto Rico	
<b>5. Point of Production</b>	Call for information	

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<b>6. Prices Shown Herein are</b>	Both commercial and discounted GSA prices are shown herein
<b>7. Quantity Discounts</b>	None
<b>8. Prompt Payment Terms</b>	None
<b>9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.</b>	Accepted
<b>9b. Notification whether Government purchase cards are accepted or not accepted above the micro-threshold.</b>	Accepted
<b>10. Foreign Items</b>	None
<b>11a. Time of Delivery</b>	361 10D    Call for information
	361 30    30 days ARO
	361 32    30 days ARO
	383 10    30 days for in stock items and up to 150 days for non-stock items
	383 2    30 days for in stock items and up to 60 days for non-stock items
	412 52    30 days ARO
	412 99    30 days for in stock items and up to 150 days for non-stock items
<b>11b. Expedited Delivery</b>	Call for information
<b>11c. Overnight and 2-Day Delivery</b>	Call for information
<b>11d. Urgent Requirements</b>	GSA customers who have a bona fide urgent delivery requirement may contact Wenzlau Engineering to request accelerated delivery.
<b>12. F.O.B. Points</b>	Origin to 48 Contiguous States, Washington DC, Alaska, Hawaii and Puerto Rico
<b>13a. Ordering Addresses</b>	Wenzlau Engineering, Inc., 2950 E Harcourt St, Rancho Dominguez, CA 90221 310-604-3400 phone 310-604-3233 fax
<b>13b. Ordering Procedures</b>	Orders can be placed through <i>GSA Advantage!</i> or by contacting Wenzlau Engineering directly.
<b>14. Payment Addresses</b>	Wenzlau Engineering, Inc., 2950 E Harcourt St, Rancho Dominguez, CA 90221 310-604-3400 phone 310-604-3233 fax

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<b>15. Warranty Provision</b>	Commercial warranty of 1 year applies - No return freight is included in standard warranty
<b>16. Export Packing Charges</b>	Not applicable
<b>17. Terms and Conditions of Government Purchase Credit Card Acceptance</b>	Wenzlau Engineering accepts VISA and MASTERCARD as additional payment methods for sales made under the Commercial Credit Card acceptance contract by GSA customers.
<b>18. Terms and Conditions of Rental, Maintenance and Repair</b>	Not applicable
<b>19. Terms and Conditions of Installation</b>	Not applicable
<b>20. Terms and Conditions of Repair Parts Indicating Date of Parts Price List and any Discounts from List Prices</b>	Not applicable
<b>20a. Terms/Conditions for Any Other Svcs.</b>	Not applicable
<b>21. List of Service and Distribution Points</b>	Not applicable
<b>22. List of Participating Dealers</b>	None
<b>23. Preventive Maintenance</b>	Not applicable
<b>24a. Year 2000 (Y2K) Compliant</b>	Wenzlau Engineering manufactured products are Year 2000 compliant.
<b>24b. Environmental Attributes (e.g., recycled content)</b>	Not applicable
<b>25. Data Universal Number System (DUNS)</b>	15-185-0146
<b>26. Notification of Registration in Central Contractor Registration (CCR) Database</b>	Wenzlau Engineering is registered CAGE: 0YTT1 Tax Identification Number: 95-4029719

**Labor**

Part Number	Description	Commercial Price	GSA Price	SINS
209191	Senior Technical Advisor (hourly rate)	\$ 176.85	\$ 141.48	361 30 361 32 412 52
209192	Project Manager (hourly rate)	\$ 115.98	\$ 92.78	361 30 361 32 412 52
209193	Project Engineer (hourly rate)	\$ 115.60	\$ 92.48	361 30 361 32 412 52
209194	CAD Designer (hourly rate)	\$ 65.16	\$ 52.13	361 30 361 32 412 52
209195	Technical Writer (hourly rate)	\$ 84.79	\$ 67.83	361 30 361 32 412 52
209196	Field Support Technician (hourly rate)	\$ 92.26	\$ 73.81	361 30 361 32 412 52
209197	Product Quality Assurance Representative (hourly rate)	\$ 86.04	\$ 68.83	361 30 361 32 412 52

**Expenses**

Travel and Living	External cost plus 22.6% for G&A allocation. For government subcontracts, travel and living expenses will be billed in accordance with Federal Travel Regulations plus 22.6% for G&A allocation
Other Expenses	External cost plus 22.6% for G&A allocation. Other expenses include inventory supplies, materials, test equipment, equipment rental, and shipping. Mileage is charged at \$0.485 per mile. A minimum charge of \$100 applies for all material purchases unless labor is purchased.

**Premium Rates**

In nonstandard situations, Wenzlau Engineering reserves the right to charge premium rates at 1.5 times the standard rates shown above. The nonstandard situations include but are not limited to Wenzlau Engineering holidays, hours that exceed 12 hours per day, projects that require excessive overtime and/or weekends in order to meet client schedules, and projects that require Wenzlau Engineering to stop or delay work on other contracts in order to make personnel available. Wenzlau Engineering will notify customer of the intention to apply premium rates prior to applying them.

**Warranty**

All labor and expenses not specifically covered by Wenzlau Engineering's standard warranty shall be billed per the rates listed above.

**Special Considerations**

For any single contract with a period of performance more than 18 but less than 36 consecutive months and a contract value in excess of \$1,000,000 in labor per 12-month period, Wenzlau Engineering offers a volume discount of 6.86% on the published schedule rates for both labor and expenses. This discount is reflected in the GSA pricing presented herein.